





# A broad product set spanning three major market segments



#### **Commercial Insurance**

We offer a comprehensive suite of property & casualty products, programs and services, serving the unique needs of our customers. Coverages include:

- Auto
- · General Liability
- Foreign Package
- Property (includes Inland Marine)
- Umbrella
- · Workers' Compensation



### **Specialty Insurance**

We provide protection, partnerships and services to support the specialized needs of a wide range of customers. Coverages include:

- Accident & Health
- Aviation
- Cyber
- Financial Institutions
- Management Liability
- · Professional Liability
- Renters
- Transactional Liability



# **Crop Insurance**

Coverages include:

- Crop Hail
- Livestock
- Multi-peril
- Named Peril



Over **11,000** employees located in **27** countries







**Forbes Global 2000** list of public companies







## Top MSL carrier

• QBE is among the industry's largest writers of medical stop loss.



#### **Direct writing carrier**

- We retain all risk on a net basis and are not encumbered by reinsurers.
- Our teams our empowered with full underwriting and claims paying authority.
- We've built a regional office structure to provide localized underwriting expertise and service.



### Limited and preferred distribution

- We focus on building mutually supportive relationships with our business partners.
- MSL production comes from 100 national production sources.
- Most of our business is sold through our top 25 producer relationships.



#### Direct access

- We provide direct access to expert underwriters and subject matter experts: actuarial, administrative, captives, claims, and medical risk management.
- Our collaborative approach allows us to share expertise and streamline the underwriting, claims and risk management process.



### **MSL Captives**

- Industry pioneer in MSL Captives
- Single-parents and tightly-controlled groups
- Provide comprehensive Program Management Services for the captive layer



# Medical risk management services

- In-house team of registered nurses, certified case managers and cost containment specialists
- Proactive review and negotiation of high dollar claims
- Collaborative approach with care providers, TPAs, PBMs and other specialists to mitigate the cost of large claims



### Industry-leading claim performance

- Average turnaround time: seven days
- Advance reimbursement available on eligible claims
- QBE Initiated Claim (QIC) program to assist our policyholders with ASO arrangements
- ACH reimbursement directly to client accounts with no third-party vendor involvement



### Premiums4Good

 Premiums4Good initiative helps communities develop, grow and thrive by dedicating a portion of policyholder premium to investments having an impactful environmental or social objective.



#### **Product portfolio**

- Medical stop loss
  - Specific and aggregate excess
  - QBE Rewards: experience refund option
- · Stop loss captives
  - (Re)Insurance for single parent and groups
- · Organ transplant
  - Fully-insured carveout for self-insureds
- Special risk accident
  - Participant accident, K-12 schools, colleges and universities





# Senior leadership team



### **Tara Krauss**

Head of Accident & Health tara.krauss@us.qbe.com 978.619.1510



# **Andrea McNamara**

SVP, Underwriting Operations andrea.mcnamara@us.qbe.com 781.336.7653



## **Matthew Drakeley**

VP, Specialty Markets matthew.drakeley@us.qbe.com 215.446.6936



#### **Brett Detels**

VP, Product Leader brett.detels@us.qbe.com 978.619.1525



### **Ed Wadhams**

VP, National Partnerships ed.wadhams@us.qbe.com 770.883.1357 For information about our Accident & Health products and services, please contact the regional representative in your area.



East (Home office)
Mike Jacobs
Vice President
Underwriting Leader
978.619.1539
mike.jacobs@us.qbe.com



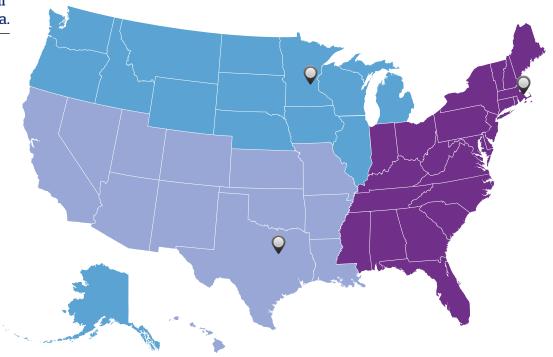
Northwest (Regional office)
Jon Tolzin
Vice President

Vice President Underwriting Leader 952.833.5016 jon.tolzin@us.qbe.com



Southwest (Regional office)

Joseph Kipp Vice President Underwriting Leader 214.493.4219 joseph.kipp@us.qbe.com





QBE North America 123 Pleasant Street, 3rd Floor | Marblehead, MA 01945 | 800.742.9279 | qbe.com/us

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